

BRIGHT AUTOMOTIVE™
Opening Balance Sheet
At Jan 1, 2008

Assets	
Current Assets	
Cash	
Accounts Receivable	
Inventory	
Prepaid Expenses	
Total Current Assets	
Other Assets	
Organizational Costs, net	
Intangible Assets	
Deposits - Fed Earmarks	
Total Other Assets	
Fixed Assets	
Buildings	
Machinery, Tooling, & Equipment	
Computer Hardware/Software	
Furniture/Equipment	
Accumulated Deprecation	
Total Long Term Assets	
Total Assets	
Liabilities	
Current Liabilities	
Accounts Payable	
Accrued Liabilities	
Interest Payable	
Current Portion of LTD	
Customer Deposits	
Total Current Liab.	
Notes Payable	
Equity	
Owners' Contribution	
Common Units	
Owners' Distribution	
Retained Earnings	
Net Income	
Total Equity	
Total Liabilities and Equity	

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BRIGHT AUTOMOTIVE™

UN-Audited Balance Sheet

At June 30, 2009

2008

Current Assets

Cash

Accounts Receivable (Terms Net 15)

Inventory (5 days on hand, RM & FG)

Prepaid Expenses

This plus [REDACTED] allocated to

Total Current Assets

Other Assets

Organizational Costs, net

Intangible

Deposits - Fed Earmarks

Total Other Assets

Fixed Assets

Leasehold Imp/Building

Machinery, Tooling, & Equipment

Computer Hardware/Software

Furniture/Equipment

Accumulated Depreciation

Total Long Term Assets

Total Assets

Current Liabilities

Accounts Payable

Owners' Distribution Payable

Accrued Liabilities

Interest Payable (4th QTR payment)

Current Portion of LTD

Customer Deposits (\$4500/ vehicle for 4 mo's)

Total Current Liab.

Notes Payable (Long Term Portion)

Convertible Shareholder notes

Convertible Interest Payable

Total Convertible Equity

Common units

Series A

Other Contributed

Owners' Distribution

Retained Earnings

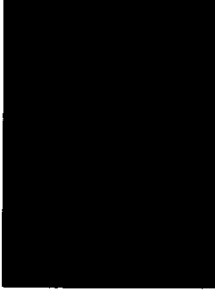
This plus [REDACTED] allocated to

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Net Income

Total Equity

Total Liabilities and Equity



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Automotive, Inc.
Balance Sheet
December 30, 2009

	Total
LIABILITIES AND EQUITY	
Current Liabilities	
Accounts Payable	
401K Match Payable	
Employee Deductions Payable	
Garnishment Payable	
Employee Relations Payable	
Total Current Liabilities	
Total Liabilities	
Equity	
Common Units	
Common Stock	
Equity Option Grants	
Total Common Units	
Series A Units	
Series A Preferred Stock	
Series A Preferred Stock Par Value	
Retained Earnings	
Total Series A Units	
Additional Paid In Capital	
Deficit Accumulated	
Accumulated Deficit	
Net Income (Loss)	
Total Deficit Accumulated	
Total Equity	
TOTAL LIABILITIES AND EQUITY	

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BRGHT AUTOMOTIVE™
Financial Ratios
For the years ended December 31

Ratio	2013	2014	2016	2016	2017
Calculation	Calculation	Calculation	Calculation	Calculation	Calculation
Ratio	Ratio	Ratio	Ratio	Ratio	Ratio

Liquidity

Current

Quick, or acid, test

Asset Management

Inventory turnover

Days sales outstanding (DSO)

Fixed assets turnover

Total assets turnover

Debt Management

Total debt to total assets

Times-interest-earned (TIE)

EBITDA Coverage

Profitability

Profit margin on sales

Basic earning power (BEP)

Return on total assets (ROA)

Return on common equity (ROE)

BRIGHT AUTOMOTIVE™
Sales Schedule
For the year ended December 31

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1982-83

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Year	2012
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NOTES

2nd Oct

34.04

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	Total	2013
1. Total	100	100
2. Total	100	100
3. Total	100	100
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98. Total	100	100
99. Total	100	100
100. Total	100	100

11105

2nd Qtr

Units Sales	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Units Sales		
Total Van		
Total Cab-Chassis/L1 Truck		
Total Units Sales		
Sales Price	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Revenue		
Total Van		
Total Cab-Chassis/L1 Truck		
EPs and VPs		
Total Revenue		
Total Van		
Total Cab-Chassis/L1 Truck		
EPs and VPs		
Total Revenue		
Material at Standard	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Material at Standard		
Total Van		
Total Cab-Chassis/L1 Truck		
Total Material at Standard		
Labor at Standard	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Labor at Standard		
Total Van		
Total Cab-Chassis/L1 Truck		
Total Labor at Standard		
Overhead at Standard	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Overhead at Standard		
Total Van		
Total Cab-Chassis/L1 Truck		
Total Overhead at Standard		
Cost of Sales	NAFTA - Fleet (Direct Sales)	
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Fleet (Direct Sales)		
NAFTA - Distributor to <15 Fleet		
Van		
Cab-Chassis/L1 Truck		
Total NAFTA - Distributor to <15 Fleet		
Total Cost of Sales		
Total Van		
Total Cab-Chassis/L1 Truck		
Total Cost of Sales		

Total Van	
Total Cab-Chassis/Tilt Truck	
Total Cost of Sales	
Gross Profit	
NAFTA - Fleet (Direct Sales)	
Van	
Cab-Chassis/T Truck	
Total NAFTA - Fleet (Direct Sales)	
NAFTA - Distributor to <15 Fleet	
Van	
Cab-Chassis/T Truck	
Total NAFTA - Distributor to <15 Fleet	
EPs and VP's (Cost part of Development costs)	
Total Gross Profit	
Total Van	
Total Cab-Chassis/Tilt Truck	
EPs and VP's	
Total Gross Profit	
Marketing & Selling Costs	
NAFTA - Fleet (Direct Sales)	
Van	
Cab-Chassis/T Truck	
Total NAFTA - Fleet (Direct Sales)	
NAFTA - Distributor to <15 Fleet	
Van	
Cab-Chassis/T Truck	
Total NAFTA - Distributor to <15 Fleet	
International	
Van - Gas (Wholesale to Distributor)	
Total International	
Total Marketing & Selling	
Total Van	
Total Cab-Chassis/Tilt Truck	
EPs and VP's	
Total Gross Profit	

	Program Year 8	Program Year 9	Program Year 10	Program Year 11
Total	451,067	2nd Qtr	2nd Qtr	4th Qtr
Total	2014	3rd Qtr	4th Qtr	3rd Qtr

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